

Large Medical Center hires Beltmann for Replacement Hospital Project

Challenge

Owensboro Regional Medical Center was embarking on a large replacement hospital project of its 800,000 square-foot facility outside, Owensboro had knowledge of this type of project and its internal planning team included many replacement hospital experts, including architects, program managers, equipment planners, transitional planners and contractors. However, Owensboro did not have the resources internally or locally to provide logistical services, such as:

- Receipt of Equipment (Chain of Custody)
- Staging Space
- Inventory Control System
- Pre-Assembly Services
- Placement Services
- Install Services
- Assembly Services
- Debris Management Services

The vendors that Owensboro worked with in the past had very little experience with healthcare logistics, and limited warehouse space for receiving, staging and delivery. For this project, Owensboro wanted to work with a team of seasoned professionals.

Approach

After responding to Owensboro's RFP issued to national healthcare logistics companies, Beltmann Integrated Logistics (BIL) was selected. We developed a full service approach to the project that included local and regional resources: warehouses, delivery trucks, project management, installation services and placement services for new equipment.

BIL project team members had experience working with many of the internal planning team members, and we leveraged those relationships during the engagement. We worked for 12

months with the client's transition team to deliver both new equipment and relocated product to the new site. Due to the lack of experienced crews within the area, we provided a regional project manager, healthcare technicians and supervisors to oversee the management of the warehouse, placement, assembly and installation of all new equipment. In addition, a separate management team oversaw the planning and movement of existing products, including medical equipment, supplies (sterile and non-sterile), office contents and furniture from the existing site to the new facility across town.

Results

BIL's ability to secure a local warehouse and delivery vendor, along with our expert transportation services, not only gave Owensboro a facility to stage new equipment – the general contractor that was building the new facility began using this same facility to receive their fixed equipment as well. The client's IT department also joined this process at a later date for receipt and delivery of all IT for the new facility. The staging and placement of new equipment, through the use of BIL project management team and the local warehouse provide provided Owensboro a simplified, yet detail-driven chain of custody process for all new equipment.

The receipt, delivery, placement and installation of the new equipment, plus the move management and relocation of existing products, were all a huge success.